

RÉSUMÉ

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EDUCATION: B.A., Princeton University, 1964 (Economics, Public Policy)
Ph.D., Harvard University, 1971 (Government)

CURRENT POSITION:

- Director, Center for Civil Society Studies, Institute for Policy Studies, The Johns Hopkins University and Professor, Johns Hopkins School of Arts and Sciences, 1997-present.

Created, built and oversee a research and training center involving 14 full-time professionals focusing on issues related to nonprofit organizations, philanthropy, and civil society in the United States and throughout the world. Direct the Johns Hopkins Comparative Nonprofit Sector Project, a study of the scope, structure, financing, and role of the nonprofit sector in more than 40 countries around the world involving a network of some 150 researchers and research institutes, over 50 funding organizations, and several hundred nonprofit and philanthropic leaders on six continents. Organized and oversee the Johns Hopkins Philanthropy Fellows Programs, which provides nonprofit scholars and practitioners from around the world the opportunity to study the nonprofit sector in the U.S. Conceived and secured support for the Johns Hopkins Certificate in Nonprofit Studies Program. Also conceived, raised funding for, and oversee several other initiatives, including the Nonprofit Listening Post Project, the Nonprofit Employment Data Project, the Tools of Government Action Project, and the State of Nonprofit America Project (a joint undertaking with The Aspen Institute).

PREVIOUS POSITIONS:

- Founding Director, Institute for Policy Studies, and Professor, School of Arts and Sciences, The Johns Hopkins University, 1987-1997.

Founded and directed a policy research and training institute involving 40 professionals and focusing on issues of economic-structural change, urban development, human resource and social welfare policy, the tools of government action, and the structure and role of the nonprofit sector in the United States and abroad. Responsible for articulating the mission of this organization, generating funding for it, recruiting staff, and representing the organization to internal and external audiences, including senior policy officials at federal, state, and local government levels, foundations, the press, university trustees and officers, and the general public. Conceived and established the Johns Hopkins Comparative Nonprofit Sector Project, the Johns Hopkins Master of Arts in Policy Studies Program, and related research and training programs.

- Director, Center for Governance and Management Research, The Urban Institute, Washington, D.C., 1980-1986.

Responsible for developing a research program dealing with issues of governance, public management, alternative instruments of government action, and the roles and functions of the public and private sectors in

meeting national needs. Conceived, secured funding for, and managed the Urban Institute's Nonprofit Sector Project, a major inquiry into the scope and structure of the private, nonprofit sector and the impact on this set of organizations of recent changes in government policy. This inquiry involved work at the national level and in sixteen local areas across the country and was supported by over forty funding sources, including community foundations, corporations, national foundations, and regional foundations in many different parts of the country.

- Deputy Associate Director, U.S. Office of Management and Budget, Washington, D.C. 1977-December 1979.

Responsible for developing and supervising major organization and management studies and reviewing agency proposals affecting the Departments of Commerce, Agriculture, Transportation, Housing and Urban Development, and Labor, the Small Business Administration and related agencies on behalf the Director of OMB and top Executive Office of the President officials. This involved directing the work of 25-30 professionals, extensive outside speaking, and regular contact with interest group members and staff members of Congress and their staffs, and top White House and agency officials.

- Associate Professor of Policy Sciences and Political Science, and Director of the Center for Urban and Regional Development Policy, Duke University, Durham, NC, 1973-1980 (on leave, 1977-1980).
- Assistant Professor of Political Science, Vanderbilt University, Nashville, Tennessee, 1970-1973.
- Instructor, Department of Political Science, Tougaloo College, Tougaloo, Mississippi, 1966-1967.

PROFESSIONAL ACTIVITIES:

Member of the National Academy of Public Administration Panel on Environmental Services, 2004-06

Member of the National Advisory Board of the Standards of Excellence Institute, 2004-present

Member of the Expert Advisory Group to the Independent Sector Panel on the Nonprofit Sector, 2004-05

Editorial Advisor, *Third Sector Review*, Taiwan Center for the Third-Sector

Member of the Editorial Board of *Society*

Member of the Editorial Board of *Voluntas*

Member of the Editorial Board of *Nonprofit and Voluntary Sector Quarterly*

Member of the Editorial Board of *Public Administration Review*

Member of the Editorial Board of *Administration and Society*

Senior Program Advisor, Aspen Institute Nonprofit Sector Strategy Group, 1999-2000

Member of the Advisory Committee on Voluntary Foreign Aid to the U.S. Agency for International Development, Chair of the Working Group on Civil Society, 1998-2002

Member of the Program Committee on Philanthropy and the Nonprofit Sector, Social Science Research Council, 1999-2004

Board Member, Maryland Association of Nonprofit Organizations, 1998-2004

Chairman of the Board, Chesapeake Community Foundation, 1999-present

Board Member ex officio, International Society for Third-Sector Research

Member, National Academy of Public Administration

HONORS, PRIZES, FELLOWSHIPS:

2005 J. Douglas Gibson Lecture, Queens University, Kingston, Ontario, Canada, February 2005

Gerald Seabury Lecture, University of California at Berkeley, October 2004

Distinguished Lifetime Achievement Award, Association For Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2003.

2003 Monroe-Paine Lecture, Harry S. Truman School of Public Affairs, University of Missouri.

Winner of the Virginia Hodgkinson Prize for Best Book on the Nonprofit Sector and Philanthropy, 2001

1999 Pins Memorial Lecture, Hebrew University of Jerusalem, March 1999.

Distinguished Lifetime Achievement Award, Israel Center for Third Sector Research, Beer-Sheva, Israel, 1999

Award for Distinguished Book in Nonprofit and Voluntary Action Research, ARNOVA, 1996

Elected to membership in the National Academy of Public Administration, 1986

Laverne Burchfield Award, American Society for Public Administration, 1978 (for an article in *Public Administration Review*)

Phi Beta Kappa, Princeton University, 1964

Omicron Delta Epsilon, National Economics Honorary Society

Class of 1924 Award (Co-recipient), Princeton University, 1963

RECENT PUBLICATIONS:

Books

Global Civil Society: Dimensions of the Nonprofit Sector (with S. Wojciech Sokolowski and Associates), Volume II, (Bloomfield, CT, Kumarian Press, 2004).

- (Chinese edition published by Peking University Press, 2007)

Global Civil Society: An Overview (with S. Wojciech Sokolowski & Regina List), (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 2003).

Hungarian edition published as: *A Civil Társadalom: Világnézetben* (with S. Wojciech Sokolowski & Regina List), (Budapest, Hungary: Civitalis Egyesület, 2003).

The Resilient Sector: The State of Nonprofit America. (Washington, D.C.: Brookings Institution Press, 2003).

The State of Nonprofit America, (ed.) (Washington, D.C.: Brookings Institution Press, 2002).

The Tools of Government: A Guide to the New Governance. (New York: Oxford University Press, 2002).

Global Civil Society: Dimensions of the Nonprofit Sector [Inaugural Edition] (with Helmut K. Anheier, Regina List, et al.) (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 1999). (Winner of the Virginia Hodgkinson Prize, Independent Sector, 2001)

Spanish edition published as: *Sociedad Civil Global: Dimensiones del Sector sin Fines de Lucro*, With Helmut K. Anheier, Regina List, Stefan Toepler, S. Wojciech Sokolowski, and Associates (Madrid: Fundación BBVA, 2001).

Chinese edition issued 2002

America's Nonprofit Sector: A Primer [2nd Edition]. (New York: The Foundation Center, 1999).

[Japanese edition published by Iwanami Shoten Publishers, Tokyo: 1999]

The Nonprofit Sector in the Developing World, (edited with Helmut K. Anheier) (Manchester, U.K.: Manchester University Press, 1998).

Holding the Center: America's Nonprofit Sector at a Crossroads. New York: The Nathan Cummings Foundation, 1997.

[Japanese edition published by Iwanami Shoten Publishers, Tokyo: 1999]

Defining the Nonprofit Sector: A Cross-National Analysis (Manchester, U.K.: Manchester University Press, 1997).

The International Guide to Nonprofit Law (New York: John Wiley and Sons, 1997).

The Emerging Nonprofit Sector: An Overview (with Helmut K. Anheier) (U.K.: Manchester University Press, 1996).

{Japanese edition published by The Diamond Publishing Company, 1996}.

(Hungarian edition published as Szektor Születik, (Hungary: Nonprofit Kutatások, 1994).

(Argentinean edition, published as Estudios Sobre El Sector Sin Fines de Lucro en Argentina, (Argentina: Centro de Estudios de Estado y Sociedad, 2000).

Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State, (Baltimore: The Johns Hopkins University Press, 1995).

[Selected as 1995-96 Outstanding Academic Book by Choice Magazine]

[Winner of the 1996 Award for Distinguished Book in Nonprofit and Voluntary Action Research, presented by the Association for Research on Nonprofit Organizations and Voluntary Action]

Reprinted in *La tribune fonda*, No. 13, August 95.

America's Nonprofit Sector: A Primer (New York: The Foundation Center, 1992).

[Excerpts reprinted in James J. Fishman and Stephen Schwarz, (eds.), *Nonprofit Organizations: Cases, Materials and Problems*, New York, The Foundation Press, 1995.]

[Japanese edition published by The Sasakawa Peace Foundation, Tokyo: 1994)].

Government and the Third Sector: Emerging Relationships in Welfare States (edited with Benjamin Gidron and Ralph Kramer) (San Francisco: Jossey-Bass, 1992).

[Translated into Georgian. *Mtavroba da Mesame Sectori Urtier Tobebi Socialurad Da Economi CuraD Ganvitarebul Kueknebsui* The Foundation for the Third Sector (Republic of Georgia: Favorit, 1999)]

[Introductory chapter reprinted in a cura di U. Ascoli, & S. Pasquinelli, (eds.), *II Welfre Mix: Stato Sociale & Terzo Settore*, (Milano: Synergia, 1993)]

Human Capital and America's Future: An Economic Strategy for the Nineties (edited with David Hornbeck) Baltimore: The Johns Hopkins University Press, 1991.

Beyond Privatization: The Tools of Government Action (Washington, D.C.: The Urban Institute Press, 1989).

Managing Foundation Assets (New York: The Foundation Center, 1989).

The Nonprofit Sector and the New Federal Budget (with Alan J. Abramson), (Washington, D.C.: The Urban Institute Press, 1986).

The Reagan Presidency and the Governing of America (edited with Michael S. Lund) (Washington, D.C.: The Urban Institute Press, 1985).

The Federal Budget and the Nonprofit Sector (with Alan J. Abramson) (Washington, D.C.: The Urban Institute Press, 1982).

- The Illusion of Presidential Government* (with Hugh Heclo) (Denver: Westview Press, 1981).
- Welfare: The Elusive Consensus--Where We Are, How We Got There, and What's Ahead* (New York: Praeger Publishers, 1978).
- The Money Committees: A Study of the House Banking and Currency Committee and the Senate Banking, Housing, and Urban Affairs Committee* (New York: Grossman, 1975). (Prepared in conjunction with the Ralph Nader Congress Project).
- Land and Minority Enterprise: The Crisis and the Opportunity* (Washington: U.S. Government Printing Office, 1976).

Monographs

- Impact of the 2007-09 Economic Recession on Nonprofit Organizations* with Stephanie Geller. Listening Post Project Communiqué #14: Baltimore: The Johns Hopkins Center for Civil Society Studies, June 29, 2009.
- Report on the Nonprofit Advocacy Roundtable*, with Stephanie Geller. Listening Post Project Communiqué #13. Baltimore: The Johns Hopkins Center for Civil Society Studies, April 22, 2009.
- "Shovel-Ready" but Stalled: Nonprofit Infrastructure Projects Ready for Economic Recovery Support* with Stephanie Geller. Listening Post Project Communiqué # 12. Baltimore: Johns Hopkins Center for Civil Society Studies, February 17, 2009.
- Nonprofit Policy Priorities for the New Administration* with Stephanie Geller. Listening Post Project Communiqué #11: Baltimore: The Johns Hopkins Center for Civil Society Studies, October 22, 2008.
- Virginia's Nonprofit Sector: An Economic Force*, by Lester M. Salamon and Stephanie Lessans Geller, and S. Wojciech Sokolowski. Baltimore: Johns Hopkins Center for Civil Society Studies, September 2008.
- Report on the Nonprofit Workforce Roundtable*, with Stephanie Geller. Listening Post Project Communiqué #10. Baltimore: The Johns Hopkins Center for Civil Society Studies, August 26, 2008.
- Nonprofit America: A Force for Democracy?* with Stephanie Geller. Listening Post Project Communiqué No. 9. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2008
- The Nonprofit Workforce Crisis: Real or Imagined?* with Stephanie Geller. Listening Post Project Communiqué No. 8. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2008
- Report on the Nonprofit Investment Capital Roundtable* with Stephanie Geller. Listening Post Project Communiqué No. 7. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2007
- Nonprofit Fiscal Trends and Challenges*, with Stephanie Geller. Listening Post Project Communiqué No. 6. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2007
- Texas Nonprofit Employment Update*, with Stephanie Geller and Wojciech Sokolowski. : The Johns Hopkins Center for Civil Society Studies, April 2007
- Virginia's Nonprofit Sector: An Economic Force* NED Bulletin No. 32. Lester M. Salamon, Stephanie Lessans Geller, S. Wojciech Sokolowski (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 2008).
- Maryland Nonprofit Employment Update*, with Stephanie Geller and Wojciech Sokolowski. Baltimore: The Johns Hopkins Center for Civil Society Studies, October 2006.
- Defining the Nonprofit Sector: New Zealand*, with Margaret Tennant, Jackie Sanders, Michael O'Brien, and Charlotte Castle. Working Papers of the Johns Hopkins Comparative Nonprofits Sector Project, No. 45. Baltimore: The Johns Hopkins Center for Civil Society Studies, September 2006.
- Employment in American's Charities: A Profile*, with Wojciech Sokolowski, (Baltimore: The Johns Hopkins Center for Civil Society Studies, 2006.
- The Portuguese Nonprofit Sector in Comparative Perspective* (with Raquel Campos Franco, S. Wojciech Sokolowski, and Eileen M.H. Hairel) Portugal: Universidade Catolica Portuguesa, 2005.
- The Nonprofit Sector and the Federal Budget: Fiscal Year 2006 and Beyond* (with Alan J. Abramson). Washington, D.C., The Aspen Institute Nonprofit Sector Research Fund, 2005.
- MD Nonprofit Employment Update* (with Stephanie Lessans Geller). Baltimore: Johns Hopkins Center for Civil Society Studies, June 2005.

- The Canadian Nonprofit and Voluntary Sector in Comparative Perspective*, (with Michael H. Hall, Cathy Barr, M Easwaramoorthy, and S. Wojciech Sokolowski). Toronto: Imagine Canada and the Johns Hopkins Center for Civil Society Studies, March 2005.
- North Carolina Nonprofit Employment*, (with Stephanie Geller, and Wojciech Sokolowski), Baltimore: Johns Hopkins Center for Civil Society Studies, February 2005.
- Private Action/Public Good: Maryland's Nonprofit Sector in a Time of Change*. (Baltimore: Maryland Association of Nonprofit Organizations, September 1997).
- The Canadian Nonprofit and Voluntary Sector in Comparative Perspective*. (with Michael H. Hall, et. al, Johns Hopkins Comparative Nonprofit Sector Project and), Imagine Canada, Toronto, 2005.
- The Tools of Government: Proceedings of a Conference* Co-Sponsored by the General Accounting Office, the U.S. Office of Management and Budget, and the Johns Hopkins University Institute for Policy Studies (Baltimore: Johns Hopkins Institute for Policy Studies, 2003).
- Perfil del sector no lucrativo en Mexico*, (with Gustavo Verduzco and Regina List), Centro Mexicano Para la Filantropia (CEMEFI), 2002
- Maryland Nonprofit Employment*. (with Sarah Dewees), Nonprofit Employment Bulletin No. 9, Center for Civil Society Studies, Johns Hopkins Institute for Policy Studies and the Maryland Association of Nonprofit Organizations, August 2002.
- The Nonprofit Sector and Democracy: Prerequisite, Impediment, or Irrelevance?* Aspen Institute Nonprofit Sector Research Fund Working Paper Series, Spring 2002.
- Nuevo Estudio Del Sector Emergente: Resumen* (with Helmut K. Anheier, Regina A. Rippetoe, et. al.), (Johns Hopkins University and Centro de Estudios sobre la Sociedad Civil, 1999).
- Descubriendo el sector sin fines de lucro en Argentina: su estructura y su importancia económica* (with Mario Roitter and Regina Rippetoe), (Johns Hopkins University and Centro de Estudios de Estado y Sociedad, 1999).
- The Israeli Nonprofit Sector: An Overview of Major Economic Parameters* (with Benjamin Gidron, Hagai Katz, and Helmut K. Anheier), (Johns Hopkins University and Israeli Center for Third Sector Research, June 1999).
- Uncovering the Nonprofit Sector in Ireland: Its Economic Value and Significance* (with Freda Donoghue, and Helmut K. Anheier), (Johns Hopkins University and National College of Ireland, 1999).
- Defining the Nonprofit Sector: The United States*, Working Paper of the Johns Hopkins Comparative Nonprofit Sector Project, 1996.
- The Federal Budget and the Nonprofit Sector: FY 1995* (with Alan J. Abramson), a report to the Independent Sector, September 1994).
- The Federal Budget and the Nonprofit Sector: FY 1994* (with Alan J. Abramson), a report to the Independent Sector, Spring 1993)
- Foundation Investment and Payout Performance: An Update*: (Washington, D.C.: Council on Foundations, 1991.)
- More Than Just Charity: The Baltimore Area Nonprofit Sector in a Time of Change* (with David Altschuler and Jaana Myllyluoma) (Baltimore: The Johns Hopkins Institute for Policy Studies, 1990).
- The Economic Competitiveness of Maryland*, 2 vols. (Baltimore: The Johns Hopkins Institute for Policy Studies, 1991).
- The Chicago Nonprofit Sector in a Time of Government Retrenchment* (with Kirsten A. Gronbjerg and Madeleine Kimmich) (Washington, D.C.: The Urban Institute Press, 1985).
- Government Spending and the Nonprofit Sector in Fulton County/Atlanta* (with James C. Musselwhite, Jr. and Winsome Hawkins) (Washington, D.C.: The Urban Institute Press, 1985).
- The San Francisco Nonprofit Sector in a Time of Government Retrenchment* (with Paul Harder and Madeleine Kimmich) (Washington, D.C.: The Urban Institute Press, 1985).
- Government Spending and the Nonprofit Sector in Cook County/Chicago* (with Kirsten A. Gronbjerg and James C. Musselwhite Jr.) (Washington, D.C.: The Urban Institute Press, 1984).
- The Atlanta Nonprofit Sector in a Time of Government Retrenchment* (with Paul C. Lippert and Michael Gutowski) (Washington, D.C.: The Urban Institute Press, 1984).
- The Pittsburgh Nonprofit Sector in a Time of Government Retrenchment* (with Michael Gutowski and Karen Pittman) (Washington, D.C.: The Urban Institute Press, 1984).
- Government Spending and the Nonprofit Sector in San Francisco* (with Paul Harder and James C. Musselwhite, Jr.) (Washington, D.C.: The Urban Institute Press, 1984).

The Twin Cities Nonprofit Sector in a Time of Government Retrenchment (with Barbara Lukermann and Madeleine Kimmich) (Washington, D.C.: The Urban Institute Press, 1984).
Managing Growth in an Age of Scarcity (editor), Special Symposium Issue of *Law and Contemporary Problems* November 1980.

Articles and Chapters

- “Survival Mode” by Greg Hanscom, *Johns Hopkins Magazine*, pp. 36-39, Fall 2009.
- “Volunteers and the Economic Downturn:,” www.volunteeringinamerica.gov, August 2009.
- "How to Rally an Army of Nonprofit Volunteers," *Chronicle of Philanthropy*, January 15, 2009.
- "How to Finance Obama's Social-Innovation Fund," *Chronicle of Philanthropy*, July 2, 2009.
- “Third-Party Government: The New Normal in Government and Nonprofit Operations”, with Helmut Anheier and Stefan Toepler, *Encyclopedia of Civil Society*, February 2009.
- The Chronicle of Philanthropy* Nonprofits to the Rescue, February 2009
- Nonprofit America: A Force for Democracy?* with Stephanie Geller. Listening Post Project Communique No. 9. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2008
- The Nonprofit Workforce Crisis: Real or Imagined?* with Stephanie Geller. Listening Post Project Communique No. 8. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2008
- The Colorado Nonprofit Sector: An Economic Impact Study*, with Stephanie Lessans Geller and S. Wojciech Sokolowski. (Denver: Colorado Association of Nonprofit Organizations, 2008).
- Florida's Nonprofit Sector*, with Stephanie Lessans Geller and S. Wojciech Sokolowski (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 2008)
- Virginia's Nonprofit Sector: An Economic Force*. NED Bulletin No. 32. Lester M. Salamon, Stephanie Lessans Geller, S. Wojciech Sokolowski (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 2008).
- Report on the Nonprofit Investment Capital Roundtable* with Stephanie Geller. Listening Post Project Communique No. 7. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2007
- Nonprofit Fiscal Trends and Challenges*, with Stephanie Geller. Listening Post Project Communique No. 6. Baltimore: The Johns Hopkins Center for Civil Society Studies, 2007
- “Corporate Social Engagement in Latin America: The New Alliance for Progress?” *Grassroots Development*, Volume 29, No. 1 (2008)
- “De Solitários a Solidários,” pp. 74-97 in Lillian Dreyer and Maria Elena Pereira Johannpeter, *O Quinto Poder: Consciência Social de Uma Nação*. Porto Alegre: L&PM, 2008
- “Securing America’s Future: Responding to the Challenge,” in *White Papers on Securing America’s Future: Achieving U.S. Technology Independence and Job Growth*. Washington, D.C.: CGI Coalition for Mission Results, 2008
- “Coping with the Nonprofit Workforce Crisis,” Scheduled for publication in *Stanford Social Innovation Review*, March 2009
- “Putting the Nonprofit Sector and Volunteering on the Economic Map of the World”, *UN Chronicle*, Winter 2007.
- “Federal Spending and Tax Policies: Their Implications for the Nonprofit Sector” in Elizabeth Boris and Eugene Steurle, editors. *Nonprofits and Government*, 2nd. Edition. (Washington, DC: The Urban Institute Press, 2006).
- “Government – Nonprofit Relations in International Perspective,” in Elizabeth Boris and Eugene Steurle, Editors. *Nonprofits and Government*, 2nd Edition, . (Washington, DC: The Urban Institute Press, 2006).
- “Charities Need More Investment Capital,” *The Chronicle of Philanthropy*, August 3, 2006.
- “The Nonprofit Sector in Comparative Perspective,” in Walter W. Powell and Richard Steinberg, Editors. *The Nonprofit Sector Research Handbook* (New Haven: Yale University Press, 2006)
- "Federal Spending and Tax Policies: Their Implications for the Nonprofit Sector" with Alan J. Abramson and C. Eugene Steuerle, *Nonprofits & Government*, Second Edition, (Winter 2006), pp. 107-140.
- "Government-Nonprofit Relations from an International Perspective", *Nonprofits & Government*, Second Edition, (Winter 2006), pp. 399-435.
- “Charities Need More Investment Capital,” *The Chronicle of Philanthropy*, August 3, 2006.

- “The Nonprofit Sector in Comparative Perspective,” (with Helmut K. Anheier), in Walter W. Powell and Richard Steinberg (eds.), *The Nonprofit Sector: A Research Handbook*, 2nd Edition, (New Haven: Yale University Press, 2006, pp. 89-116).
- “Government-Nonprofit Relations in International Perspective,” in Elizabeth Boris and Eugene Steurle (eds.), *Nonprofits and Government*, 2nd Edition, (Washington, D.C.: The Urban Institute Press). Forthcoming 2006.
- “Nonprofit Organizations: New Insights from QCEW Data,” (with S. Wojciech Sokolowski) *Monthly Labor Review*, September 2005, pp. 19-26.
- “Training Professional Citizens: Getting Beyond the Right Answer to the Wrong Question in Public Affairs Education,” *Journal of Public Affairs Education*, Vol. 11, pp. 7-19, 2005.
- “Globalization and the Civil Society Sector.” In Soma Hewa and Darwin H. Stapleton (eds.), *Globalization, Philanthropy and Civil Society: Toward a New Political Culture in the Twenty-First Century*, (Newark: Springer, 2005), pp. 137-152.
- “Nonprofit Employment in the Greater Washington Region,” (with Stephanie Geller, and Wojciech Sokolowski) *The Business of Doing Good in Greater Washington: How the Nonprofit Sector Contributes to the Regions’ Economy*, Nonprofit Roundtable of Greater Washington: Washington, D.C., February 2005, pp. 27-45.
- “UN Handbook on Nonprofit Institutions: Putting Civil Society on the Economic Map,” *Alliance*, December 2004 Spanish version published in *Cuadernos de la Asociacion Espanola de Fundaciones*.
- “The Changing Context of American Nonprofit Management,” in Robert D. Herman, et. al (eds.), *The Jossey-Bass Handbook of Nonprofit Leadership and Management*, Second Edition, October 2004, pp. 81-101.
- “The Real Lessons of September 11 for American Charities,” *September 11 The Philanthropic Response*, (New York: The Foundation Center, 2004), pp. 1-8.
- “So What? Accounting for Non-profit Impact,” (with Kathryn Chinnock), *AccountAbility Forum: Insight in Practice*, Issue Summer 2004, pp. 26-30.
- “Global Nonprofit Sector,” Dwight Burlingame (ed.) *Philanthropy in America: A Comprehensive Historical Encyclopedia*, (Barbara: ABC-CLIO, Inc., 2004), Vol. 1, pp. 182-189.
- “Devolution, Marketization, and the Changing Shape of Government-Nonprofit Relations,” (with Kirsten Grønbjerg), in Eberhard Bohne, et. al. (eds.), *Transatlantic Perspectives on Liberalization and Democratic Governance*, *Transatlantic Public Policy Series*, Vol. 1, pp. 126-157, March, 2004
- “How Healthy is your Civil Society Sector?” *Alliance*, Vol. 9, No. 2, (June 2004). Reprinted in *Civilsociety.hr*, 1:1, November/December 2004, pp. 8-10.
- “Um dos maiores pesquisadores da Terceiro Setor,” *Filantropia: Voluntariado & Terceiro Setor*, Brazil, Edição 08 – ano II, September/October 2003.
- “NGO Development in Central and Eastern Europe: An Empirical Overview,” (with Stephan Toepler) *East European Quarterly*, XXXVII, No. 3, (September 2003).
- “Capturing Nonprofit Institutions in National Accounts,” (with Helen Tice) *Maecenata Actuell*, No. 41, August 2003, pp. 6-9.
- “Voluntary Failure Theory Correctly Viewed,” in Helmut Anheier and Avner Ben-Ner, editors, *The Study of the Nonprofit Enterprise*, (Kluwer Academic/Plenum Publishers, 2003), pp. 183-186.
- “Enroning America’s Charities,” *The Chronicle of Philanthropy*, (May 29, 2003).
- “Nonprofit Employment is on the Rise Around the Globe,” *The Chronicle of Philanthropy*, (May 15, 2003).
- “Capturing Nonprofit Institutions in National Accounts,” (with Helen Tice) *The Statistics Newsletter*, OECD, April 2003.
- “In, But Not Of, the Market: The Special Challenge of Nonprofit-ness,” (with Ruth McCambridge) *The Nonprofit Quarterly*, Vol. 10, Issue 1, (Spring 2003), pp. 8-14.
- “Institutional Roots of Volunteering: Toward a Macro-Structural Theory of Individual Voluntary Action,” (with S. Wojciech Sokolowski) in Paul Dekker and Loek Halman, editors, *The Values of Volunteering: Cross-Cultural Perspectives*, (The Netherlands: Kluwer/Plenum Press, 2003), pp. 71-90.
- “Devolution, Marketization, and the Evolution of Government-Nonprofit Relations,” (with Kirsten Grønbjerg), in Lester M. Salamon, ed., *The State of Nonprofit America* (Washington: Brookings Institution Press, 2002).
- “The Resilient Sector: The State of Nonprofit America,” in *The Nonprofit Quarterly*, Vol. 9, Issue 4, Winter 2002, pp. 32-38.

- “Toward Civil Society: The Global Associational Revolution and the New Era in Public Problem-Solving,” Zhao LiQing and Carolyn Iyoya Irving, editors, *The Non-profit Sector and Development*, (Hong Kong: Hong Kong Press For Social Sciences Ltd, 2001), pp. 27-40.
- “The New Governance and the Tools of Public Action,” in Lester M. Salamon, editor, *The Tools of Government: A Guide to the New Governance*. (New York: Oxford University Press, 2002), pp. 1-51.
- “The Resilient Sector: An Overview,” in Lester M. Salamon, editor, *The State of Nonprofit America* (Washington: The Brookings Institution Press, 2002), pp. 3-61.
- “In Search of the Nonprofit Sector: Improving the State of the Art,” (with Sarah Dewees), *American Behavioral Scientist*, Vol. 45, No. 11, July 2002, pp. 1716-1740.
- “Global Civil Society,” (with Helmut K. Anheier, Regina List, et. al.), *Journal Marxism and Reality on Global Civil Society* (Chinese Language Edition), 2002.
- “Social Engagement,” *Foreign Policy*, May/June 2002, pp. 30-31.
Reprinted in *Foreign Policy-Turkiye*, July/August 2002, pp. 16-17.
- “The Nonprofit Sector and Democracy: Prerequisite, Impediment, or Irrelevance?” in Alan J. Abramson, *Mapping New Worlds*. (Washington, DC: The Aspen Institute Nonprofit Sector Research Fund, 2001), pp. 9-15.
- “The Third Sector and Volunteering in Global Perspective,” *Associations and Emerging Europe* (Paris: La documentation Française, 2001), pp. 19-28.
- “The New Governance and the Tools of Public Action: An Introduction,” *Fordham Urban Law Journal*, Vol. XXVIII, No. 5, pp. 1611-1674.
- “The Nonprofit Sector at a Crossroads: The Case of America,” *Third Sector Policy at the Crossroads: An International Nonprofit Analysis*, edited by Helmut K. Anheier and Jeremy Kendall. (U.K. Plenum Publishing, 2001).
- “Nonprofit Institutions and the Household Sector,” (with Helmut K. Anheier), *Household Accounting Experience in Concepts and Compilation*, Vol. 1, (New York: United Nations, 2000), pp. 275-299.
- “Nonprofit Workforce: How Do We Stack Up?” (with Sarah Dewees), *The Nonprofit Quarterly*, Vol. 7, Issue 3, pp. 6-11.
- “Volunteering in Cross-National Perspective: Initial Comparisons,” (with Helmut K. Anheier), *Law and Contemporary Problems*, Autumn 1999, Vol. 62, No. 4, pp. 43-65.
- “The Emerging Sector Revisited: A Summary,” (with Helmut K. Anheier, et. al.), *Transnational Associations*, January-February, 1999, pp. 9-26
Hungarian Edition: The Emerging Sector Revisited: A Summary, (with Helmut Anheier), Budapest, Hungary: Civitalis Egyesület, 1999
- “The Nonprofit Sector and the Federal Budget: Recent History and Future Directions,” (with Alan J. Abramson and C. Eugene Steurle), in *Nonprofits & Government: Collaboration and Conflict*, edited by Elizabeth Boris and C. Eugene Steurle, (Washington, D.C.: The Urban Institute Press, 1999), pp. 99-139.
- “Government-Nonprofit Relations in International Perspective,” in *Nonprofits & Government: Collaboration and Conflict*, edited by Elizabeth Boris and C. Eugene Steurle, (Washington, D.C.: The Urban Institute Press, 1999), pp. 329-367.
- “The Nonprofit Sector at a Crossroads: The Case of America,” *Voluntas*, Vol. 10, No. 1, March 1999.
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- "The State of the Nonprofit Sector," testimony before the Subcommittee on Commerce, Consumer Protection, and Competitiveness, Committee on Energy and Commerce, U.S. House of Representatives, March 14, 1989.
- "The Economic Road Ahead for Maryland: The Case for a State Economic Development Strategy," testimony before the Special House Committee on Economic Development Strategy, Maryland House of Delegates, August 1988.
- "Public/Private Responsibilities for Responding to World Hunger," testimony before the Select Committee on Hunger, U.S. House of Representatives, 100th Congress, 1st session, November 1987.
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- "The Road Ahead: Challenges for Nonprofits in the 21st Century," Andrew Carnegie Medal of Philanthropy 2003 Awards, Carnegie Institution, Washington, D.C., December 8, 2003.
- "Leadership in a Changing World," Eleventh Annual Meeting of the Washington Regional Association of Grantmakers, Washington, D.C., November 19, 2003.

- “A Cornerstone of American Democracy: Nonprofits Yesterday, Today, and Tomorrow,” Keynote presentation at the 13th Annual Conference, Public Education Network, Washington, D.C., November 9, 2003.
- “Reconstituting the State: The New Governance and the Tools of Public Action,” 2003 Monroe-Paine Distinguished Lecture in Public Affairs, Harry S. Truman School of Public Affairs, University of Missouri-Columbia, MO, November 6, 2003.
- “America’s Resilient Nonprofits.” Keynote Speech for the Executive Alliance, Seattle, Washington, October 31, 2003.
- “The State of Nonprofit America,” Partnerships: Opportunities for All, 5th Annual Public Private Partnership Conference, D.C. Office of Partnerships and Development, Washington, D.C., October 21, 2003.
- “Civil Society in Global Perspective: An Overview,” Program on U.S.-Japan Relations, The Hauser Center for Nonprofit Organizations, Harvard University, Cambridge, MA, September 30, 2003.
- “The Resilient Sector,” Bayer Center for Nonprofit Management, Robert Morris University, Pittsburgh, PA, September 25, 2003.
- “Civil Society Development in Africa,” Africa Grantmakers’ Affinity Group, Mt. Washington Conference Center, Baltimore, MD, September 23, 2003.
- “Resilience of the National and Local Not-for-Profit Sector,” Harry and Jeanette Weinberg Fellows Program, Baltimore, MD, July 23, 2003.
- “The Tools of Government: A Guide to the New Governance,” Mastering the Art of Public Leadership Program, Brookings Institution, Washington, D.C., June 5, 2003.
- “The Challenge of Promoting Philanthropy and Nonprofit Organizations in the Emerging Democratic Societies and Market Economies,” International Conference on Globalization, Civil Society and Philanthropy: Toward a New Political Culture in the 21st Century, Rockefeller Archive Center, Sleepy Hollow, NY, June 5-7, 2003.
- “Nonprofit America: What is It and Where is it Going?,” Knight Foundation Program in Journalism and Philanthropy, University of Mississippi, Oxford, Mississippi, May 30, 2003
- “The State of Nonprofit America,” Keynote Address, YMCA Annual Conference, Orlando, Florida, May 28, 2003
- “The State of the Nonprofit Sector,” Keynote Address, Nonprofit Executive Roundtable, Georgia State University Andrew Young School of Policy Studies, May 6, 2003.
- “The Dynamics of Civil Society in Comparative Perspective: The Structure and Impact of the Third Sector,” Spring 2004 Brown Bag Lecture Series, Johns Hopkins School of Advanced International Studies, Washington, DC February 11, 2004.
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- “The Nonprofit Sector: A Major Force in Maryland, the Nation, and the World,” Delta Sigma Pi Lecture Series, Johns Hopkins University, Baltimore, MD April 14, 2004.
- “The Global Associational Revolution,” Skoll Social Enterprise Conference, Oxford University, United Kingdom, March 30, 2004.
- “Volunteering as an Economic Force,” International Conference on Social Capital, The Inter-American Development Bank, Lima, Peru, March 25, 2004.
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- “Future of Nonprofit America,” Future of Aging Conference, The American Association of Homes and Services for the Aging,” Washington, D.C. March 14, 2004.
- “Whither Nonprofit America: Looking to the Future,” Empowering the Nonprofit Sector, Alliance for Nonprofit Management, Washington, D.C., August 13, 2004.
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- “The Resilient Sector: Nonprofits in a Time of Change,” Not-For-Profit Leadership Summit II, Westchester Community Foundation, Rye, New York, May 24, 2004.
- “UN Handbook on Nonprofit Institutions in the System of National Accounts,” - Instituto Brasileiro de Geografia e Estatística IBGE, Rio de Janeiro, October 1, 2004.
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- “The Future of The American Nonprofit Sector,” (Mastering the Competitive Environment) 8th Annual Fall Conference, Virginia Commonwealth University, Richmond, VA, September 20, 2004
- Measuring Civil Society: Toward a Global Civil Society Index,” ARNOVA’s 33rd Annual Conference, Los Angeles, CA, November 19, 2004.
- “The Global Associational Revolution and the Emerging Civil Society Sector,” Korean Association of Nonprofit Sector Research, Seoul, Korea, November 12, 2004
- “The Resilient Sector: The Future of Nonprofit America,” Gerald Seabury Lecture, University of California, Berkeley, Berkeley, CA, October 25, 2004.
- “Training Professional Citizens: Getting Beyond The Right Answer To The Wrong Question In Public Affairs Education,” Keynote Address Prepared, Annual Conference of the National Association of Schools of Public Affairs and Administration, Indianapolis, Indiana, October 22, 2004
- “The Resilient Sector: The State of Nonprofit America.” The Boston Foundation, Boston, MA, January 28, 2004.
- “Ten Myths of Global Civil Society,” Keynote Address, Discover Canada Conference on the Nonprofit Sector, Toronto, March 22, 2005
- United Nations *Handbook on Nonprofit Institutions in the System of National Accounts* Workshop, United Nations Development Programme, Nairobi, Kenya, March 10, 2005.
- “The Washington Region’s Nonprofit Workforce: Scope, Composition, and Change,” Nonprofit Roundtable’s Press Conference, The National Press Club, Washington, D.C., February 23, 2005.
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- “The Future of Nonprofit Social Welfare Organizations,” National Leaders Summit, National Assembly, Washington, D.C., September 8, 2005.
- “Impact and Challenges of the Not-for-Profit Sector - A National and Local Perspective,” The Harry and Jeanette Weinberg Foundation Fellows Program, Baltimore, MD, July 26, 2005
- “New Tools for Environmental Governance,” The 2005 Multi-State Working Group Conference, sponsored by the Michigan Department of Environmental Quality and the Multi-State Working Group on Environmental Performance, Grand Rapids, MI, June 20, 2005.
- “The New Governance and the Tools of Public Action: Implications for Canada’s Voluntary Sector Initiative,” Government of Canada, Social Development Canada’s Conference on “Evaluation Progress in Building Partnerships between Government and the Voluntary Sector, Ottawa, Ontario, December 5, 2005.

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- “The Survey of Volunteering – An Investigation of the Voluntary Sector in Denmark,” Odense, Denmark, September 14, 2006.
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- Listening Post Project Overview, State Nonprofit Associations, Minneapolis, MN, October 22, 2006.
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- “The Accountability Imperative for Nonprofits”, University of Wisconsin at Milwaukee, October 25, 2006.
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- “Contribution of Volunteering to the Achievement of the Millennium Development Goals”, United Nations, New York, NY, December 6, 2006.
- Listening Post Roundtable Session, “Nonprofit Investment Capital Needs”, at the Case Foundation, Washington, DC, February 28, 2007.
- “Are We Moving Towards a Three-Sector Society?” Keynote Address, The Dead Sea Conference for Third Sector Research, Ein Bokek, Israel, March 15, 2007.
- “The Future of Philanthropy” The Skoll World Forum, Said Business School, University of Oxford, Oxford, UK, March 28, 2007.

- “Nonprofit Governance and Management” Georgia Summit, Georgia Center for Nonprofits, Atlanta, GA, May 24, 2007.
- “Expanding the Capital Program.” Kresge Foundation, Detroit, Michigan, June 20, 2007.
- “Fostering Progress: The Role of Nonprofit Organizations,” OECD World Forum on “Statistics, Knowledge, and Policy” in Istanbul, Turkey, June 29, 2007.
- July - August - Lester Salamon presented, “The Future of Nonprofit in America,” in Washington, DC to The Finance Project, a specialized nonprofit research, consulting, technical assistance, and training firm for public and private sector leaders nationwide.
- The Nonprofit Times*, The NPT 2007 Power & Influence TOP 50” Announces inclusion of L. Salamon as a nonprofit leader and power TOP 50 member for the 10th consecutive year, August 1, 2007.
- UN Economic Commission for Europe and the International Labour Organization. The meetings brought together experts from around the world to explore ways to promote common approaches among statistical agencies to measure volunteering, July 7, 2007.
- “The Changing Face of Philanthropy,” United Nations Economic and Social Council Conference on NGOs and Development, New York, NY, September 12, 2007.
- “Workforce Issues Facing the Sector: Findings from the Johns Hopkins Listening Post Project,” at the National Human Services Assembly Leaders Summit, in Washington, DC, September 19, 2007.
- “The State of the Sector” at the Ohio Association of Nonprofit Organizations, Columbus, Ohio, September 20, 2007.
- “Putting Civil Society on the Economic Map of the World,” Global Assembly on Measuring Civil Society and Volunteering, Bonn, Germany, September 24, 2007.
- “State of Nonprofits in the U.S”. for officials at CDW, one of the largest resellers of computers and information technology products, located in Chicago, Illinois, October 10, 2007.
- “Critical Issues Facing Non-Profits”, The League of American Orchestras, New York, NY, October 16, 2007.
- Independent Sector conference in Los Angeles, California, October 21, 2007.
- “Putting Civil Society on the Economic Map of the World” CIRIEC conference, Victoria, British Columbia, October 23, 2007.
- “Florida’s Nonprofit Sector: An Economic Force”, at the Florida Philanthropic Network, Miami, Florida, November 6, 2007.
- “New Studies on the Nonprofit Workforce from the Listening Post Project”, ARNOVA’s 36th annual conference, Atlanta, Georgia, November 14, 2007.
- “Ten Great Myths of Global Civil Society”, General Accounting Office Symposium, Washington, DC, November 16, 2007.
- “Challenges Facing U.S. Nonprofits, at the National Intergovernmental Audit Forum” Crystal City, Virginia, November 27, 2007.
- “Regional findings from Florida’s Nonprofit Economic Data report”, Tampa, Florida, February 28, 2008.
- “New Governance, Nonprofits and the Concept of Subsidiarity”, Institute on Enterprise and Society at the Catholic University of Milan, Rome, March 18, 2008.
- :UNV/ILO Strategic Opportunities and the Role of Government in Relation to Volunteering”; IAVE Conference, Panama City, Panama, April 4, 2008
- “Putting Volunteering on the Economic Map of Europe: Challenges and Ways Forward”, Slovenia; General Assembly of European Volunteer Centre, Ljubljana, April 18, 2008
- “Nonprofit Case Studies and Statistical Data in Nonprofit Institutions”, International Conference on International Outreach and Coordination in National Accounts for Sustainable Growth and Development, Luxembourg, May 7 2008.
- “Current Challenges and Opportunities for Non-profit Organizations”, The 52nd Annual Alliance Executive Leadership Conference, Napa, California, June 4, 2008.
- “The Non-profit Sector’s Economic Importance”, the European Policy Centre’s Conference – Demonstrating the Value of the Non-profit Sector for Society, Brussels, Belgium, June 12, 2008.
- “United Nations Handbook on Non-profit Institutions in the System of National Accounts”, Committee on Monetary, Financial and Balance of Payment Statistics, Luxembourg, July 3, 2008.
- “Development of Procedures for Measuring Volunteering Work Through National Labour Force Surveys”, the

- New Zealand Non-profit Sector in Comparative Perspective and the History of the Non-profit Sector, Auckland, New Zealand, August 11, 2008.
- “The Global Associational Revolution”, The Global Philanthropy Forum 2008: Building Change Communities, Singapore, September 13, 2008.
- “The State of the Nonprofit Workforce: Emerging Trends and Strategies for Response”, 2008 Nonprofit Human Resources Conference, Washington, DC, September 29, 2008
- Meeting of the Nonprofit Investment Capital Roundtable, Chicago, IL, October 7, 2008.
- “The Vital Signs of High-Performance Governing”, American Association of Homes and Services for the Aging, Philadelphia, PA, October 12, 2008.
- “Critical Issues Facing Non-Profits”, The League of American Orchestras, New York, NY, October 16, 2008.
- “The Ten Myths of Global Civil Society,” at the Fellows Program of the World Economic Forum in Geneva, Switzerland, November 26, 2008.
- Nonprofit Policy Priorities* meeting at the Pocantico Conference Center, Tarrytown, NY, January 13, 2009.
- GATHERING OF LEADERS, Miami, FL, February 25, 2009.
- Listening Post Advisory Committee* meeting at the White House with Michele Jolin, April 30, 2009.
- “Future of Nonprofit America: Implications for the Opera and the Arts, OPERA AMERICA, Houston, TX, May 1, 2009.
- “Manual on Volunteering”, United Nations of Volunteers, Bonn, Germany, May 11, 2009.
- “Nonprofit Listening Post”, Rural Bank of Scotland, London, UK, May 12, 2009.
- Meeting of the Advisory Group for the New Frontiers in Philanthropy Project, at the Federal Reserve, Washington, DC, May 27, 2009.
- “Nonprofit Governance and Transparency”, NGO Society for Natural Science, co-hosted by the China Association for NGOs (CANGO), and the China Association for Science and Technology (CAST), Beijing, China, June 5, 2009.
- “Approaches to Policy Making: New Perspectives on Policy Instruments, Mixes and Choices”, Human Resources and Skills Development Canada Expert Roundtable, Ottawa, Canada, June 12, 2009.
- "Subsidiarity", International Fellows in Philanthropy Conference, Milan, Italy, June 28 – July 30, 2009.
- Old Executive Office Building, presentation to Michele Jolin, Washington, D.C., July 14, 2009
- “New Frontiers in Philanthropy Project” Keynote Speech, Futurebuilders – Social Investment Business, London, UK, September 17, 2009.
- “Putting Civil Society and Volunteering on the Economic Map of the World,” International Association for Research in Income and Wealth Conference on Measuring the Informal Economy in Developing Countries, Kathmandu, Nepal, September 25, 2009.